

## **AceTech Ontario is thrilled to welcome Osler as our Legal Category sponsor**

AceTech Ontario is pleased to welcome Osler, Hoskin & Harcourt LLP (Osler) as our new Legal Category sponsor. Osler has Canada's leading technology legal service offerings supporting the full Canadian technology ecosystem from start-up to late stage.

Osler is counsel to many of the leading vendors and largest purchasers of technology-related products and services. As well, they represent enterprises at all stages including many of our own members as they look to develop and enhance their market position. The specialized knowledge and experience of Osler's technology team translates to advice that is highly innovative, practical, relevant, and cost-effective.

Osler has the following specialized offerings that will be of particular interest to AceTech members:

- **Emerging Companies Group** - Osler's Emerging Companies Group works with technology companies from incubation through their growth trajectory and beyond, advising them on the range of issues including corporate and tax structuring, fundraising and shareholder agreements, intellectual property strategies, and employment and compensation-related matters. Osler's Emerging Companies Program is designed to maximize the development and growth of early stage companies to ensure their long-term success.
- **Technology Group** - Osler's top ranked Technology Group works with the full range of technology companies – from startups to global leaders. The team advises clients on solution development (including open source software and regulatory compliance), solution distribution (including referral and reseller arrangements) and selling to end users (including consumers, enterprises and public bodies). In addition to providing easily assembled agreements, Osler's Technology Group provides strategic legal advice on go-to-market strategies. The approach is practical and business oriented, and is informed by Osler's understanding of technology and technology ecosystems.
- **Privacy and Data Management** - Osler has the leading Privacy and Data Management practice in Canada through their [AccessPrivacy](#) offering. **As part of the value Osler is bringing to the AceTech Ontario membership, they are offering one complimentary subscription to "Private Sector Source" to all our members.** Private Sector Source is a web-based information tool that provides private sector Chief Privacy Officers, lawyers and compliance professionals with access to the resources required to manage strategic and day-to-day privacy compliance responsibilities. **The annual cost for access to this tool is normally \$495.00 but as AceTech Members you will be given access at no charge.** Please email Nomi Cuneo at [ncuneo@acetechontario.com](mailto:ncuneo@acetechontario.com) for next steps.

In addition, AceTech members are encouraged to sign up for the complimentary AccessPrivacy [Monthly Privacy Call](#). This is a telephone conference led by an experienced team of professionals. They offer insights into emerging issues and notable developments in the privacy and information management space. Over 2600 in-house counsel, privacy officers, and compliance professionals from companies across North America have subscribed. This is a unique opportunity to stay current in the rapidly evolving field of privacy and data management.

To learn more how Osler can help your organization, please contact Chad Bayne, Co-Chair of Osler's Emerging Companies Practice at [cbayne@osler.com](mailto:cbayne@osler.com) or [416.862.4708](tel:416.862.4708).